



Ohio Life Sciences Association and Fisher Scientific Partnership

We are pleased to announce that the Fisher Scientific channel has partnered with the Ohio Life Sciences Association (OLS). As a result, state association members can take advantage of special pricing for laboratory and safety supplies, equipment, chemicals, and services.

Membership Benefits

- Credit line minimum: \$25,000
- Significant discounts on catalog products, with an average discount of 51%
- Member-specific savings on high-volume products
 - Annual and quarterly incentives
 - Exclusive special product offers

Freight and Transaction Savings

- No standard shipping charges for catalog products*
- No fuel surcharges
- Waived hazardous, ice, integrity packaging, and restocking fees

Continuous Cost Improvement

- Vendor consolidation, product standardization, and conversion assistance
- No fee to apply for leasing programs with Thermo Financial Services
- Discounted service and maintenance agreements
 - Flexible invoicing options
- Supply chain optimization

Account Management

- Support from over 20 sales representatives and life sciences, safety, production, and

chemical specialists

- Technical information about products and applications
- Custom business reviews
- Process improvement suggestions
- Lower cost product alternatives

*Does not include rush shipments

Unrivaled Choice and Convenience

The Fisher Scientific channel offers an industry-leading selection of over 1.7 million products, including Thermo Fisher Scientific brands like the Applied Biosystems™ and Invitrogen™ product lines, and sourcing solutions, such as our Encompass Procurement Services, which offers access to more than 900,000 third-party products.

Programs to Help You Thrive

Take advantage of customizable programs to fit your needs, from start-up to scale-up.



New Lab Start-Up Get your new lab off to a productive start with special offers on an extensive range of products from leading brands. Go from empty shelves to a fully functioning lab with less hassle.

unitylab services

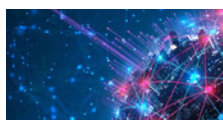
Unity™ Lab Services

Let our experienced service consultants help you optimize your business processes with assessments, e-commerce initiatives, and inventory and chemical management. Plus, we'll help you outsource non-core functions to stay focused on science.



Sustainability Program

We support your sustainable green initiatives and seek novel ways to continually improve our business processes to help protect the environment.



Thermo Fisher Financial Solutions

Let us help you easily and affordably acquire the equipment, instruments, and other products you need. The Thermo Fisher Financial Solutions team can develop custom financing options tailored to your needs.

We Look Forward to a Successful Partnership.

Please contact your local Fisher Scientific sales representative or site specialist if you have any questions about OLS's new partner, the Fisher Scientific channel.

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